

Tender

PoS · Pay · Connect

2020



PRESENTS

TenderP<>S
SIMPLY BRILLIANT

TenderPay

TenderConnect

EMPOWERING PARTNERS WITH SUPERIOR
BRILLIANT EPOS SOLUTION

CHANNEL PARTNER



At Tender Business Solutions we do business in a way that encourages great relationships and builds true friendships. Our channel partners provide a suite of solutions that not only deliver the results to your clients, but are packaged in a manner that allows you to build a profitable and sustainable long-term business

There is no such thing as a good deal unless everyone gets one!

We will not support contracts that do not meet our win/win ethos, everyone needs to get a good deal, that means you, it means your client and it means us. We don't believe in smash and grab and we don't want to be involved, we want you to build a strong recurring revenue business.

We have put together an outstanding combination of product, service and business support that allows you to do what you do best, source and secure new accounts.

Whilst we provide the products, the payments the ongoing support as and when you need it.

let us show you how to build a six-figure revenue stream, whilst deliver a good deal to your clients.

TenderPOS is a light touch EPOS solution that is packed with powerful features such as stock, customer loyalty, online bookings and orders. Use the EPOS to deliver value to your payment clients or take your EPOS business to the next level without TenderPay solution below.

TenderPay

We work with some the UK's best Acquiring Banks, that allow you as the channel partner to match and manage your client's payment requirements with the best solution, both in terms of processor, platform and hardware

TenderConnect

Working with major UK Telco suppliers, we can give you the confidence to ensure your clients' needs are matched with the best possible solution. Business Mobile packages with O2, and Vodaphone, connectivity with BT and a range of hosted VoIP Solutions.



GET UNRIVALLED MARGINS AS A TENDERPOS CHANNEL PARTNER

We provide channel partners unrivalled support and opportunities to grow revenue and profitability through their partnership with our organization. Our expanding national reseller network takes full advantage of our market-leading commercials, feature-rich software and incredible customer service.



TENDERPOS EPOS TERMINAL



M30 GLOSSY FINISH
POS TERMINAL



M40 ALL-IN-ONE
POS TERMINAL

TENDERPAY PDQ TERMINAL



MP200
WIRELESS TERMINAL



VEGA3000
MOBILE 3.5"



SATURN1000
SMART TERMINAL



VEGA3000
STANDALONE 3.5"

TenderP<>S

SIMPLY BRILLIANT

We refer to TenderPOS as a light touch EPOS solution. Designed as a POS in a box TenderPOS allows you to quickly and effortlessly sell our EPOS.

We want you to be confident that the product is suitable for the enterprise merchants that need more, and as such once you get under the hood as it were you will see that TenderPOS is feature packed. Add to this decades of Enterprise EPOS expertise and our total commitment to keep at the forefront of our industry.

TenderPOS may be light touch, but it also delivers on heck of a punch

EPOS HARDWARE

TenderPOS is an android solution and will work on most android devices. Tender Business Solutions is extremely excited to deliver the POS and Payment combination on the Saturn 1000.

Your merchants can use most tablet and android phones, for a simple solution or our professional EPOS models.

ONLINE ORDERS AND BOOKINGS

TenderPOS is more than just a POS solution, we have developed a range of software modules to allow you to deliver a professional solution

- ✔ Table Reservations
- ✔ HR Scheduling
- ✔ HR Clocking In And Out
- ✔ Online And Order At Tables
- ✔ Live Settlement Reporting

CUSTOMER ONBOARDING

With decades of experience, should your merchant require it Tender Business Solutions can deliver a complete on boarding solution to really ensure your customer experience is second to none.

With all our professional services we are happy to allow for you to earn margin on our provided solution or in truth help you to deliver many of these services yourself.

INTEGRATIONS AND DEVELOPMENT

The world of technology changes rapidly, we have a suit of integrations to Accounting Systems, Property Management systems, marketing platforms and many more

*terms and conditions apply

WE'VE GOT YOUR BACK!

We'll help you reach your buyers in the best possible way.

We will provide you with:

- ✔ Marketing Materials
- ✔ Flexible Payment Solutions
- ✔ Extensive Training By Our Specialist
- ✔ Full Support Desk Services
- ✔ Customer Training
- ✔ Professional Services

TenderPay

SIMPLY BRILLIANT PAYMENTS

Tender Business Solution's TenderPay partners with several acquirers and processors to help you deliver the best outcome to your merchants. Coupled with TenderPOS and TenderConnect, we can give you the tools to increase margins whilst still delivering value to your merchants. Tender Business Solutions offers generous revenue share agreements, tailored to suit your needs.

PDQ SUPPLY AND SUPPORT

We supply and support a range of industry leading brands and our in-house support and distribution ensure you have full visibility on your merchant's status and queries. We know the importance of having happy merchants putting transactions through your PDQ devices.

- ✓ Load, Test And Configure
- ✓ Shipping
- ✓ 1st Line Help Desk
- ✓ Repair And Replace
- ✓ Refurbish And Re-Deploy

MERCHANT SERVICES

Not all acquirers are the same, and not all customers' needs are the same. Tender Business Solutions can take the hassle out of your onboarding process. We will ensure you get the best result possible for your merchants

- ✓ Onboarding Services
- ✓ Merchant Helpdesk
- ✓ Compliance Help
- ✓ Live Payment Reporting
- ✓ Live Settlement Reporting

GROW REVENUE SELLING OUR BRILLIANT PAYMENT SOLUTION

The recurring revenue model is an attractive way to build a great business, however we all need to eat today.

With our professional services and sales bonus program we deliver the best of both worlds.

LET'S GROW BUSINESS, TOGETHER

We have pioneered our own inhouse leasing facilities, offering you as our channel partners the ability to factor in a cost price lease agreement and enjoy the additional margin on the retail value of the monthly terminal lease*

*terms and conditions apply.

WE'VE GOT YOUR BACK!

We'll help you reach your buyers in the best possible way.

We will provide you with:

- ✓ Marketing Materials
- ✓ Flexible Payment Solutions
- ✓ Extensive Training By Our Specialist
- ✓ Full Support Desk Services
- ✓ Customer Training
- ✓ Professional Services



Cashflows



TenderConnect

ALL YOUR CONNECTIVITY AND TELECOM NEEDS

Tender Business Solutions works with a number of wholesale telecoms providers to offer you our Channel Partner a strong product range with which you can continue to build recurring revenue on, mobile, landline, broadband, leased lines and VoIP solutions. As an Ofcom registered company we can provide and support all your telco and connectivity needs.



SUPER FAST BROAD BAND

From standard ADSL to super-fast Fiber, we have you covered, all connections come with unlimited data and business-grade IP address.



MOBILE PHONES

Build tailored Mobile Phone packages for your merchants, bundle the appropriate minutes, data and roaming for a satisfied merchant



VOIP AND LANDLINES

Traditional telecoms is all about the call volume. Either sell on low cost call rates or build free minute bundles. Our VoIP platforms are exceptionally flexible.

BECOME A CHANNEL PARTNER

Want to control your own destiny and own your own customers? Why not take the next step and become a full service telecoms channel partner. Tender Business Solutions can assist with ordering and managing BT lines as well as full fault diagnosis and BT engineer visits

We are working with major UK Telco suppliers; we can give you the confidence to ensure your clients' needs are matched with the best possible solution. Business Mobile packages with O2, and Vodafone, Connectivity with BT and a range of hosted VoIP Solutions.



WE ARE COMMITTED TO OUR PARTNER'S SUCCESS

Tenderpos offers partnership across the UK to deliver smart solution to customers.

We are committed to helping our channel partners drive revenue growth and profitability through their partnership with our organization. Through our channel program, TenderPOS partners' have access to variety of value-added benefits including extensive industry knowledge, sales and marketing resources, and world-class customer support.



CONTINUAL INNOVATION

Our team is committed to continual product development and innovation, adding features that empower our partners to offer state-of-the-art smart solution



ATTRACTIVE MARGINS

The best way to grow our business is to help you grow yours. Discover how our channel partners earn great margins, which increase with higher tiers of sales performance.



WORLD-CLASS SUPPORT

Whether your customer has a quick question or needs step-by-step assistance with a complex task, one of our trained support specialists is ready to help 24 hours a day, 7 days a week.



ADMINISTRATIVE SUPPORT

We will lead you through the product, features and installation, with training and resources for partners



MARKETING SUPPORT

We are invested in building our brand. Ask about joint marketing activities designed to enable us to help you grow your business.



TRAINING

We offer in-depth training programs that ensure our channel partners have the confidence to sell and service Paradise POS software.



Tender
PoS · Pay · Connect

**JOINING TO OUR CHANNEL PARTNER
PROGRAM IS SIMPLE AND EASY**



APPLY FOR PROGRAM



WE'LL BE IN TOUCH



COMPLETE ONBOARDING

0208 099 3122 - info@tenderbusiness.co.uk - www.tenderbusiness.co.uk